



**LIVE & ONLINE**

# **Become an accredited and qualified Mediator**

**January 2022**

**€2895**

**Unique Dual  
Certification**

**Jan 13, 14, 20, 21, 27 & 28th, Assessment Feb 4th**



**MediationFoundation**  
of Ireland



# BECOME AN ACCREDITED & QUALIFIED MEDIATOR

## LIVE & ONLINE

January 13, 14, 20, 21, 27 and 28th  
with final day for IMI assessment for  
accreditation – online **February 4th**

Also, online practice & other elements  
offline – total 60 hours. Investment:  
**€2895**

Optional MII approved **in person**  
assessment later in the year - **€250**

A **Mediation Institute of Ireland (MII)**  
**AND**  
**International Mediation Institute**  
recognized course for qualification

Over 600 people have undertaken this  
programme with MFI.



## ABOUT THE PROGRAMME

This is an intensive theory and  
practice-based course with 60 hours  
of tuition and practice.

Including video resources for micro  
learning

Uniquely the course is accredited by  
the Mediation Institute of Ireland  
(MII)

AND

by the  
International Mediation Institute  
(IMI)

**Our June, August, September &  
October 2020 plus January, March,  
May, June, September & November  
2021 online courses were fully  
booked – we have extensive  
experience in virtual learning that is  
live and interactive.**

## THIS PROGRAMME WILL

- Introduce you to mediation as a very  
successful way of resolving conflict
- Show you how mediation saves money,  
time and relationships
- Train you in the **Classic Mediation  
Model®** process
- Prepare you for using mediation in your  
work and life

Our

### Comments from our recent online course:

**'Excellent trainers & world class material'**

*Ger*

**'Course structure was excellent online'**

*Nessa*

**'Luke & Tony's mastery of the online  
platform meant we had the full immersive  
training experience'** *James*

**'Thoroughly enjoyed it. Well run with  
engaging tutors & ample opportunity to  
practice'** *Oonagh*

## WHO THIS IS FOR

HR Professionals

Solicitors & barristers

Psychotherapists & Social workers

Managers

Accountants & financial advisors

School leaders

Social & community workers

Transitioning to a new career

### CPD Points:

This course is recognised by many  
organisations for your annual CPD.

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**The biggest obstacle to learning something new is the belief that you already know it.**

*Zen Master*

## CONTENT OVERVIEW

### Understanding Conflict Resolution & Mediation

- What is conflict?
- The many approaches to conflict
- Your conflict style
- Mediation – what it is, how it works
- Approaches to mediation

### Dynamics of Conflict Resolution

- Triggers for conflict
- Personality & the conflict dynamic
- Analysis of conflict at work & in relationships

### Basic Mediation Skills

- Listening skills – normative & advanced
- Self-awareness
- Understanding & respecting
- Narrative building
- Facilitative skills
- Resolution approaches
- Core principles of mediation

### Advanced Mediation Skills

- Deep listening
- Enabling the participants to ‘own’ the issues & build the resolution together
- Unconditional respect
- Framing the issues
- Sustainable resolution

### The Classic Mediation Model©

- Applying the model
- Guidance to its practical use
- Supervised role-play practice

### The Pre-Mediation Process

- Suitability of mediation
- Styles of mediation
- Diagnosis of issues & situation
- Objectivity, enquiry & respect

### The Mediation Conversation –

- Preparation of self, space, clients
- Ground Rules for engagement

**LIVE ONLINE**



**'The primary derailer of top executives – lack of impulse control' Goleman**

## CONTENT OVERVIEW

*continued*

### Mediation in Your Context

- Legal & ethical issues – MII Code of Ethics
- Application of mediation to your situation
- Case-studies, role-plays, interactive approaches
- Multi-party mediation
- Workplace, community & family mediation
- Guest facilitator on family & separating couples
- Building your mediation profile
- Preparation for the assessment process
- Video resources for micro learning

## About the online course

The course will be engaging, practical, enhancing, challenging and fun.

The emphasis will be on equipping you with the skills to become qualified as a **Accredited Mediator**.

**ONLINE experience:** We have provided live online mediation training to a range of groups and organizations to ensure its effectiveness.

The **Mediation Foundation of Ireland** offers continuing support to the participants – visit [www.mfi.ie](http://www.mfi.ie) for further details

**LIVE ONLINE**

## About the trainers

**Tony Bourke** is an experienced trainer, mediator and coach. He is a board member of **Dublin Community Mediation** – a mediation resource supporting the community and the development of mediators through the largest peer mediation group in the country.

**William Corless** – has a Masters Degree in Mediation and Conflict Resolution and is an experienced coach and management trainer nationally and internationally.

**Judi Coyne** is a family and separating couples' mediator. She has been contributing to this course for five years from her experience in mediation and psychotherapy.

**Luke Monahan** – is a very experienced workplace mediator, a leadership executive coach and trainer, a resilience practitioner and published author. He has been awarded the **Advanced Mediator** status with the Mediation Institute of Ireland.

# Members Area – learn at your own pace

## MFI Members Area

### Assessment Documents

Click on link to automatically download documents

- ✓ Role Play Self Assessment Form
- ✓ Agreement to mediate
- ✓ Mediated Agreement
- ✓ Sample Essay
- ✓ List of practice sessions outside of course
- ✓ Learning Log

### Role Plays

#### Day 2

- ✓ Mediation – Delegation
- ✓ Mediation – Doctor

#### Day 3

- ✓ Mediation – Bank
- ✓ Mediation – Club
- ✓ Mediation – Dirty Dog

#### Day 4

- ✓ Mediation – Driving
- ✓ Mediation – Gift
- ✓ Mediation – Hurt

#### Day 5

### Assessment Documents

Click on link to automatically download documents

- ✓ Role Play Self Assessment Form
- ✓ Agreement to mediate
- ✓ Mediated Agreement
- ✓ Sample Essay
- ✓ List of practice sessions outside of course
- ✓ Learning Log



### Homework

- ✓ Mediation Sample Agreement 2

#### Day 1



#### Resources

- ✓ MFI Code of Ethics and Practice for Mediators
- ✓ Mediation Introductions
- ✓ Mediation Learning Log
- ✓ Sample Mediation Journal
- ✓ Mediation Sample Agreement 2
- ✓ Mediation Style Questions
- ✓ Mediation Books & Website Resources
- ✓ Pre Mediation Agreement
- ✓ Pre Mediation Questions

#### Videos



Call us to discuss this course or to book your place –

Luke: 353 - 87 687 6569

William: 353 – 86 608 0194

Fiona: 353-89 615 2276

Email: [service@mfi.ie](mailto:service@mfi.ie)

**Places limited to ensure personal attention to meet individual needs**

## Practicalities

**Dates for January 2022**

**Live online:  
Jan 13, 14, 20, 21, 27  
& 28th, 2022**

**Online IMI  
Assessment: Feb 4th**

## Investment

### Option 1

€2895 if paid in full 3 weeks ahead of course

### Option 2

€3000 if paid in installments prior to course

### Book your place

Contact us by phone or email and have your questions answered



**LIVE ONLINE**

## What's included

Course fee includes:

- Tuition
- Mediation practise
- Course Manual
- Video resources for micro learning
- Templates, frameworks & case-studies
- Video assessment with approved externs
- Personal consultation with trainers as you build your profile & application of the skills.
- MFI Digital badge on completion to endorse your training qualification

## Future programme dates

2022	Programme Dates	Assessment Date
January	13th, 14th, 20th, 21st, 27th and 28th	4 <sup>th</sup> February 2022
March	3rd, 4th, 10th, 11th, 14th and 15th	25 <sup>th</sup> March 2022
May	5th, 6th, 12th, 13th, 19th and 20th	27 <sup>th</sup> May 2022
June	2nd, 3rd, 9th, 10th, 16th and 17th	24 <sup>th</sup> June 2022
September	8th, 9th, 15th, 16th, 22nd and 23rd	30 <sup>th</sup> September 2022
November	17th, 18th, 24th, 25th, 1st and 2nd December	9 <sup>th</sup> December 2022

# Application Form

Name \_\_\_\_\_

Address \_\_\_\_\_

Email \_\_\_\_\_ Mobile \_\_\_\_\_

*All confirmation details will be carried out by email  
€2895 for full programme: 6 days & day assessment if paid 2 weeks  
before day one.*

*or €3000 if paid in installments - €400 non-refundable deposit at least one week before the programme plus €1600 on or before day one, plus €400 on or before the assessment days.*

**Invoice with EFT details supplied or Cheque payable to:**  
Mediation Foundation of Ireland,  
Annamoe Lodge, Annamoe, Glendalough, Co. Wicklow, Ireland.

*Credit card payments also available – plus 2.5% service fee.*

**LIVE ONLINE**



## Application Information

- in order for us to ensure the optimal relevance of this programme and to prioritise applications, please answer the following questions

Your current role:

\_\_\_\_\_

Reasons for applying for this programme:

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